JOHN KEAL MUSIC

OVER 90 YEARS YEARS OF EXPERIENCE

819 Livingston Ave.
Albany, NY 12206
(518) 482-0344

Parkwood Plaza, Rte 9
Clifton Pk, NY 12065
(518) 371-4455

Rent Online ! johnkealmusic.com

100% of rental payments apply toward purchase
Complete repair coverage

Affordable trial rates
Free school delivery & weekly service calls

John Keal Music is proud to celebrate 90 years of support for music education. Many thanks to all of the musicians who have been part of our journey!

STEP 1 CHOOSE YOUR INSTRUMENT

Easy 3-Step Form!

All rental instruments will come in a case with all the accessories needed for the first few lessons. Lesson books, stands and other accessories may be purchased separately in the payment box below.

Tier 1 Instruments — $15.00 — 4-MONTH TRIAL FEE less than $4. per month !!

Band
- ❑ Flute*
- ❑ Clarinet * ♬
- ❑ Trumpet*
- ❑ Trombone*
- ❑ Drum Kit
- ❑ Bell Kit

Orchestra
- ❑ ¼ Violin
- ❑ ½ Violin
- ❑ ¾ Violin
- ❑ Full Violin
- ❑ 11" Viola
- ❑ 12" Viola
- ❑ 13" Viola
- ❑ 14" Viola

All violins & violas include a FREE sponge shoulder rest.

Renewal and regular monthly rate is $32.00, plus $4.00 repair protection fee, plus tax.

Tier 2 Instruments — $45.00 — 4-MONTH TRIAL FEE less than $12. per month !!

Band
- ❑ Alto Saxophone * ♬
- ❑ Combination Percussion Kit

Orchestra
- ❑ 15" Viola
- ❑ 15½" Viola
- ❑ 16" Viola
- ❑ ⅛ Cello
- ❑ ¼ Cello
- ❑ ½ Cello
- ❑ ¾ Cello
- ❑ Full Cello

Renewal and regular monthly rate is $48.00, plus $4.00 repair protection fee, plus tax.

Tier 3 Instruments — $75.00 — 4-MONTH TRIAL FEE less than $19. per month !!

Band
- ❑ Oboe
- ❑ Tenor Saxophone
- ❑ French Horn
- ❑ Baritone

Orchestra
- ❑ ⅛ Bass
- ❑ ¼ Bass

Renewal and regular monthly rate is $50.00, plus $5.00 repair protection fee, plus tax.

*New wind instruments are available for rent on a month to month basis. Please rent online or call for instructions.

♬ JKM Reed Club

Join our reed club and receive a pack of 3 reeds every month. See the back for details.

YOUR PAYMENT

TRIAL FEE: - - > $ _____
(from above)

LESSON BOOKS (choose one):

Accent on Achievement	
❑ Woodwind or Brass	$ 9.71
❑ Percussion	12.95
❑ **Breeze Easy**	$ 8.63
Essential Elements	
❑ Winds, Brass or String	$ 11.87
❑ Percussion	19.43
❑ Original String Version	5.94
Measures of Success	
❑ Woodwind or Brass	$ 9.67
❑ Percussion	18.31
❑ **Musical Magic**	$ 8.59
Sound Innovations	
❑ Woodwind or Brass	$ 9.71
❑ Percussion	14.03
❑ **Standard of Excellence**	7.51
❑ **Std. of Exc. Enhanced**	11.34
Traditions of Excellence	
❑ Woodwind or Brass	$ 11.82
❑ Percussion	14.58
OTHER ITEMS :	
❑ **Folding Music Stand**	$ 12.00
❑ **Instrument Care Kit**	$ 12.00
❑ **JKM Reed Club** ♬	$

write in price from back of form _____

Total Payment: $ _____
trial fee plus items for purchase

(all prices include tax)

STEP 2 FILL IN COMPLETELY (Please Print)

Father/ Guardian _____ Date of Birth _____

Mother/ Guardian _____ Date of Birth _____

Mailing Address _____ **Home Phone #** (_____)_____

City _____ State _____ Zip _____ Other Phone # ❑ Cell ❑ Work (_____)_____

e-mail address: _____ Have you rented from us before ? ❑ YES ❑ NO

CHILD'S NAME (First & Last) _____ **SCHOOL** _____

EMPLOYER
Father/ Guardian _____ Mother/ Guardian _____

CREDIT CARD INFORMATION: ❑ Visa ❑ Master Card ❑ American Express ❑ Discover cvv _____

Name on card _____ Card # _____ Exp _____

❑ Use My Card for the Total Initial Payment ❑ Use My Card for the Monthly Rental

STEP 3 SIGN OUR AGREEMENT

I have read all of the conditions on the front and back of this agreement and agree to all terms and conditions.
I hereby authorize John Keal Music to investigate my credit standing.

Mother/ Guardian _____ Father/Guardian _____

RENTAL TERMS

1. The instrument you are renting is the sole property of John Keal Music Company. You may not sell it or move it to another state. You must notify the company of any change of address or phone number. An instrument is issued for an initial trial period. This trial rental fee is nonrefundable and cannot be applied toward any purchases. At the end of this period the customer may elect to rent on a monthly basis at the rates indicated on the front of this agreement.

2. You will receive a coupon booklet with the monthly payment and due date listed on each coupon or a letter notifying you of the beginning of monthly credit card charges, if you selected that option. All rental payments are due in advance. There are no refunds on rental monies paid. A payment is considered late if not received within 10 days of the due date. A $5.00 late fee notification charge will be assessed on each late notice mailed. This agreement may be terminated if payments are more than 60 days overdue, at which point the instrument must be returned immediately. If an account is turned over to a collection agency you will be responsible for collection fees for up to 30% of your balance due.

3. In the event that the rental payments fall 30 days behind, we reserve the right to charge overdue payments (including late fees) to your credit card using information provided in this agreement or given to us over the phone at any time during your rental.

4. The instrument you are renting is not for sale, however all of your rental payments (with the exception of the trial rental fee) may be applied toward the purchase of a new or used instrument of the same type. Title and Right of Possession of the rented instrument shall always remain with the John Keal Music Co., Inc. You may exchange it for another instrument, subject to availability, at any time, as long as your rental payments are current. If you file for bankruptcy, the instrument must be returned or your rental obligation satisfied, as the instrument is the property of John Keal Music Co. Inc.

5. For band instruments: when the total of your rental payments is nearing the cost of a new student-level instrument, our office will attempt to contact you to let you know what your purchase options are. You are under no obligation to purchase an instrument and may simply rent until you decide to return. While actual prices of instruments at the time of purchase cannot be anticipated, examples of current instrument prices are listed below.

6. For string instruments: when your child is ready for a full size instrument, all of your rental payments may be applied toward the purchase of a new instrument or you may continue renting a used full sized instrument. (We do not sell used instruments or fractional size instruments.) Payment of the balance may be made in twelve monthly installments. If the balance is less than $ 350.00, it will be paid in monthly installments of $ 30.00 plus tax and optional repair protection. The actual price of new full sized instruments cannot be anticipated, but current examples of prices are (for student models with natural hair bows): Violin - $ 895.00 & up, Viola - $ 1,095.00 & up, Student 'Cello $ 1,295.00, Intermediate 'Cello $ 1,995.00 & up, Student String Bass $ 2,175.00 & up.

7. The company may repossess an instrument if there is any charge that is 60 days in arrears. Repossession terminates this agreement but does not relieve you of charges incurred before or after repossession (including legal fees).

8. The renter retains the right to terminate this agreement at any time by returning the instrument to the company. If returned, all payments made shall be considered rental. You are responsible for an instrument until it is returned to our place of business. Phone John Keal Music Co. to return the instrument.

9. The company reserves the right to refuse to rent an instrument based on the results of a credit investigation or a previous rental.

10. All repairs must be made by John Keal Music Co. or one of its affiliates. The company does not provide replacement mouthpieces, reeds, swabs, straps, grease, oil, strings, rosin, drum heads, drumsticks, or other expendables. Nor does the company restore appearance or refinish scratches that do not affect the performance of an instrument. The company will pay for all repairs as long as your monthly rental and optional repair/maintenance payments are up to date. If the account falls behind, you will be responsible for the overdue payments and the cost of the repairs. If you opt not to have repair/maintenance protection, you must check the following box and place your initials in the space provided . ❑ I do not want to have repair/maintenance protection and understand that I will assume full responsibility for any repairs the instrument may need or the complete replacement cost of the instrument should it be damaged beyond repair. _____ (initials) The company will not cover repairs due to malicious damage.

11. The company has the right to pick up the instrument at school at six month intervals to provide adjustments. Permission of the renter is not required for this service.

BAND INSTRUMENT PURCHASE OPTIONS

Convert to a purchase by June 2021 and save **40% OFF** the balance due.

Convert to a purchase by January 2022 and save **25% OFF** the balance due.

Convert to a purchase after January 2022 and save **10% OFF** the balance due.

SAVE MONEY NOW prices below show examples of 45% discount off retail pricing.

NEW

EXAMPLES OF BAND INSTRUMENT PRICES

valid through December 2020 (tax not included)

	RETAIL	CASH PRICE
FLUTE (Overseas)	$999.00	$ 549.00
FLUTE (U.S. Made)	1,199.00	659.00
CLARINET (Overseas)	999.00	549.00
CLARINET (U.S. Made)	1,244.00	684.00
ALTO SAX	1,499.00	824.00
TRUMPET (Overseas)	1,161.00	639.00
TRUMPET (U.S. Made)	1,376.00	757.00
TROMBONE (Overseas)	1,309.00	720.00
TROMBONE (U.S. Made)	1,376.00	757.00
DRUM KIT or BELL KIT	446.00	245.00
COMBO PERCUSSION KIT	636.00	350.00

We rent instruments made by:

YAMAHA

EASTMAN® Cannonball® Gemeinhardt® LeBlanc® Holton

Jupiter Vincent Bach King Armstrong Selmer C.G. Conn

USED INSTRUMENTS ARE AVAILABLE AT REDUCED PRICES

This rental offer is valid only thru 10/31/20

CUSTOMER OPTIONS

1. A customer may return an instrument and terminate this agreement at any time.

2. A customer may rent on a month-to-month basis. All of these rental payments may be applied toward the purchase of an instrument of the same type. See the terms above.

♬ JKM REED CLUB ♬

Join our reed club and receive a pack of 3 reeds every month. Select strength and brand and add the price to the payment box on the front.

Clarinet:

❑ #2 ❑ #2½ ❑ #3 and ❑ Rico $ 6.50*
or ❑ Royal $ 8.00*

Alto Sax:

❑ #2 ❑ #2½ ❑ #3 and ❑ Rico $ 8.00*
or ❑ Royal $ 9.50*

* Your credit card will be charged this amount each month. The reeds will be delivered to your child's school during our regular service call. The above prices are guaranteed through 2020. If there is an increase after that, you will be notified prior to any charges to your card.

FOR OFFICE USE ONLY

DEL. DATE _____

CONT. DATE _____ VALUE _____

FIRST DUE _____ (+ tax)